

Bellin Psychiatric Center
301 East St. Joseph Street
Green Bay, WI 54301
(920) 433-3630

Type: Psych
Control: Religious Organization
Fiscal Year: 10/01/01 to 09/30/02

County: Brown
Analysis Area: Northeastern (4)
Volume Group: 2

| Selected Utilization Statistics | FY 2002 | All Psychiatric Hospitals | | FY 2002 vs. 2001 | |
|--|---------|---------------------------|-------|------------------|-------|
| | | Value | Ratio | FY 2001 | Ratio |
| Occupancy Rate (%) | | | | | |
| Psychiatric | 47.1% | 62.9% | 0.75 | 44.1% | 1.07 |
| Alcoholism/chemical dependency | 33.7% | 30.0% | 1.12 | 28.4% | 1.19 |
| Total hospital | 45.5% | 61.5% | 0.74 | 41.7% | 1.09 |
| Average Census (Patients) | | | | | |
| Psychiatric | 47.1 | 73.6 | 0.64 | 44.1 | 1.07 |
| Alcoholism/chemical dependency | 33.7 | 30.0 | 1.12 | 28.4 | 1.07 |
| Total hospital | 24.1 | 38.3 | 0.63 | 25.0 | 1.10 |
| Average Length of Stay (Days) | | | | | |
| Psychiatric | 5.2 | 17.6 | 0.29 | 5.8 | 0.90 |
| Alcoholism/chemical dependency | 2.8 | 5.8 | 0.49 | 3.9 | 0.73 |
| Total hospital | 4.8 | 8.5 | 0.57 | 5.5 | 0.88 |
| Outpatient Visits | | | | | |
| Non-emergency visits | 50,632 | 31,839 | 1.59 | 45,245 | 1.12 |
| Emergency visits | 591 | 1,464 | 0.40 | 587 | 1.01 |
| Full-time Equivalents (FTEs) | | | | | |
| Administrators | 6.0 | 3.5 | 1.71 | 7.0 | 0.86 |
| Nurses, licensed | 36.5 | 38.4 | 0.95 | 36.8 | 0.99 |
| Psychologists | 5.0 | 3.6 | 1.38 | 3.0 | 1.67 |
| Social workers | 19.4 | 10.7 | 1.82 | 36.6 | 0.53 |
| All other personnel | 78.9 | 141.4 | 0.56 | 79.9 | 0.99 |
| Total FTEs | 121.4 | 209.0 | 0.58 | 123.7 | 0.98 |
| FTEs per 100 Patient Census (Adjusted) | | | | | |
| Administrators | 16.0 | 4.4 | 3.65 | 19.5 | 0.82 |
| Nurses, licensed | 97.1 | 47.9 | 2.03 | 102.6 | 0.95 |
| Psychologists | 13.3 | 4.5 | 2.94 | 8.4 | 1.59 |
| Social workers | 51.6 | 13.3 | 3.89 | 101.8 | 0.51 |
| All other personnel | 209.7 | 176.4 | 1.19 | 222.5 | 0.94 |
| Total FTEs | 322.7 | 260.7 | 1.24 | 344.5 | 0.94 |

Total Hospital:
Beds set up and staffed 53
Discharges 1,821
Inpatient days 8,811

Contract with:
Health maintenance
organization (HMO) Yes
Preferred Provider
organization (PPO) Yes

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Green Bay

Inpatient Service Area

| Inpatient Service Area | Level of Service* | Beds Set Up and Staffed 09/30/02 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|--------------------------------------|-------------------|----------------------------------|----------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <hr/> | | | | | | | |
| General Medical-Surgical: | | | | | | | |
| Adult medical-surgical, acute | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Orthopedic | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Rehab. and physical medicine | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Hospice | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Acute long term care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other acute | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric, acute | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Obstetrics | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Psychiatric | 1 | 47 | 1,560 | 8,073 | 47.1% | 22.1 | 5.2 |
| Alcoholism/chemical dependency | 2 | 6 | 260 | 738 | 33.7% | 2.0 | 2.8 |
| ICU/CCU: | | | | | | | |
| Medical-surgical intensive care | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Cardiac intensive care | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Burn care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Mixed intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Step-down (special care) | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Neonatal intensive/intermediate care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Subacute care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other inpatient | 5 | 0 | 0 | 0 | . % | 0.0 | . |

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|-------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|------------|
| <hr/> | | | | | | | |
| Administrators/asst. administrators | 6 | 0 | 6.0 | Radiological services personnel | 0 | 0 | 0.0 |
| Physicians and dentists | 0 | 0 | 0.0 | Occupational therapists | 2 | 0 | 2.0 |
| Medical and dental residents | 0 | 0 | 0.0 | Occupational therapy assistants/aides | 0 | 0 | 0.0 |
| Registered nurses | 23 | 10 | 29.3 | Physical therapists | 0 | 0 | 0.0 |
| Certified nurse midwives | 0 | 0 | 0.0 | Physical therapy assistants/aides | 0 | 0 | 0.0 |
| Licensed practical nurses | 6 | 1 | 6.2 | Recreational therapists | 0 | 0 | 0.0 |
| Ancillary nursing personnel | 0 | 0 | 0.0 | Psychologists | 5 | 0 | 5.0 |
| Physician assistants | 0 | 0 | 0.0 | Social workers | 19 | 2 | 19.4 |
| Nurse Practitioners | 1 | 0 | 1.0 | All other health professionals | 17 | 8 | 20.8 |
| Medical records personnel | 5 | 0 | 5.0 | All other personnel | 23 | 7 | 26.7 |
| Pharmacy personnel | 0 | 0 | 0.0 | <hr/> | | | |
| Clinical laboratory personnel | 0 | 0 | 0.0 | TOTAL | 107 | 28 | 121.4 |

Bellin Psychiatric Center
Green Bay

| Income Statement | | Assets | | Liabilities and Fund Balances | |
|---------------------------|--------------|----------------------------|-------------|----------------------------------|-------------|
| Gross patient revenue | \$16,948,351 | Cash and cash equivalents | \$2,430,665 | Current liabilities | \$1,835,812 |
| Less deductions | 5,699,582 | Net Patient receivables | 2,709,823 | Long-term debt | 2,210,315 |
| Net patient revenue | 11,248,769 | Other receivables | 25,414 | Other liabilities | 0 |
| Plus other revenue | 205,175 | Land, bldgs and equip: Net | 1,025,037 | Subtotal | 4,046,127 |
| Total revenue | 11,453,944 | Other assets | 3,509,808 | | |
| Less expenses | 11,256,149 | | | Unrestricted fund balance | 5,654,620 |
| Nonoperating gains/losses | 65,430 | Total Assets | \$9,700,747 | Total liabilities & fund balance | \$9,700,747 |
| Net Income | \$263,225 | | | Restricted fund balances | \$0 |

| Selected Financial Statistics | | All Psychiatric Hospitals | | FY 2002 vs. 2001 | |
|--|---------|---------------------------|-------|------------------|-------|
| | FY 2002 | Value | Ratio | FY 2001 | Ratio |
| Gross Rev as % Total Gross Patient Revenue | | | | | |
| Medicare [\$2,410,645] | 14.2% | 14.0% | 1.01 | 12.3% | 1.16 |
| Medical Assistance [\$2,492,258] | 14.7% | 15.0% | 0.98 | 11.6% | 1.26 |
| Commercial [\$11,192,109] | 66.0% | 31.9% | 2.07 | 73.7% | 0.90 |
| All other [\$853,339] | 5.0% | 39.0% | 0.13 | 2.4% | 2.10 |
| Deductions as % of Total Gross Patient Revenue | | | | | |
| Medicare [\$1,270,349] | 7.5% | 7.0% | 1.07 | 2.1% | 3.58 |
| Medical Assistance [\$860,745] | 5.1% | 5.1% | 1.00 | 6.4% | 0.80 |
| Commercial [\$3,271,433] | 19.3% | 11.2% | 1.72 | 18.2% | 1.06 |
| Charity care [\$157,766] | 0.9% | 6.4% | 0.14 | 1.9% | 0.50 |
| All other [\$139,289] | 0.8% | 1.6% | 0.53 | 0.7% | 1.10 |
| Total deductions [\$5,699,582] | 33.6% | 31.3% | 1.08 | 29.3% | 1.15 |
| Other Revenue and Net Gains or Losses | | | | | |
| Other revenue as % of total revenue | 1.8% | 23.0% | 0.08 | 1.9% | 0.95 |
| Net gains/losses as % of net income | 24.9% | 7.7% | 3.23 | 2.1% | 12.0 |
| Expenses as % of Total Expenses | | | | | |
| Salary/fringe benefit[\$7,935,610] | 70.5% | 48.9% | 1.44 | 68.4% | 1.03 |
| Supplies and services[\$2,371,396] | 21.1% | 46.4% | 0.45 | 22.4% | 0.94 |
| Capital component [\$503,082] | 4.5% | 3.2% | 1.42 | 4.6% | 0.96 |
| Bad debt [\$446,061] | 4.0% | 1.6% | 2.52 | 4.5% | 0.87 |
| Fiscal Statistics | | | | | |
| Operating margin | 1.7% | -0.4% | # | 4.4% | 0.39 |
| Total hospital profit margin | 2.3% | -0.4% | # | 4.5% | 0.51 |
| Return on equity | 4.7% | -3.2% | -1.47 | 8.9% | 0.53 |
| Current ratio | 2.8 | 2.7 | 1.06 | 3.1 | 0.91 |
| Days in net patient accounts receivable | 87.9 | 39.4 | 2.23 | . | . |
| Average payment period | 60.0 | 24.9 | 2.41 | 54.6 | 1.10 |
| Equity financing | 58.3% | 44.6% | 1.31 | 58.8% | 0.99 |
| Long-term debt to equity ratio | 0.4 | 0.6 | 0.65 | 0.4 | 0.93 |
| Times interest earned | 3.0 | 0.1 | 22.23 | 4.5 | 0.66 |
| Total asset turnover | 1.2 | 3.2 | 0.37 | 1.2 | 1.02 |
| Average age of plant: years | 11.6 | 6.7 | 1.74 | 8.7 | 1.34 |
| Increase (decrease) total net patient rev . % | . | . | . | 21.5% | . |
| Output gross rev (% of total gross pt. rev) | 35.8% | 48.2% | 0.74 | 30.9% | 1.16 |
| Net Revenue Statistics | | | | | |
| Inpatient net revenue per discharge | \$4,232 | \$5,092 | 0.83 | \$4,496 | 0.94 |
| Inpatient net revenue per day | \$875 | \$638 | 1.37 | \$828 | 1.06 |
| Outpatient net rev per visit | \$69 | \$291 | 0.24 | \$64 | 1.07 |